

AGL Energy Limited

ABN: 74 115 061 375 Level 24, 200 George St Sydney NSW 2000 Locked Bag 1837 St Leonards NSW 2065 t: 02 9921 2999 f: 02 9921 2552 agl.com.au

The Treasury Langton Crescent PARKES ACT 2600 Submitted by email: <u>data@treasury.gov.au</u>

23 March 2018

Review into Open Banking in Australia Final Report

AGL Energy (**AGL**) welcomes the opportunity to make a submission in response to the Review into Open Banking in Australia Final Report (**Review**).

AGL is one of Australia's largest integrated energy companies and the largest ASX listed owner, operator and developer of renewable generation. Our diverse power generation portfolio includes base, peaking and intermediate generation plants, spread across traditional thermal generation as well as renewable sources. AGL is also a significant retailer of energy, providing energy solutions to around 3.5 million customers throughout eastern Australia.

In addition, AGL is continually innovating our suite of distributed energy services and solutions for customers of all sizes. These behind-the-meter energy solutions involve new and emerging technologies such as energy storage, electric vehicles, solar PV systems, digital meters, and home energy management services delivered through digital applications.

AGL strongly supports the principle that consumers should have greater access to and control over data that directly relates to them. We consider that a well-designed regulatory regime should facilitate this access and control to allow customers to seek value from their data, while also preserving incentives for efficient investment and innovation in data from businesses, and fostering trust from the community in data use and privacy.

Access to Customer Data

The Murray, Harper, Coleman, and Finkel inquiries all recommended that Australia develop a data right and standards for customers to access and transfer their information in a useable format. Additionally, in May 2017, the Government received the Productivity Commission's (**PC**) report on their Inquiry into Data Availability and Use.¹ This report included a set of 41 recommendations, including for the creation of a new economy-wide Consumer Data Right (**CDR**).

On the basis of the recommendations from these reviews, in the 2017-18 Budget, the Treasurer, the Hon Scott Morrison MP, announced that the Government would introduce an Open Banking regime in Australia and commissioned a review to recommend advice on design and approaches to implementation.

Although it has not comprehensively responded to the PC's recommendations, in November 2017, the Government indicated it will adopt the PC's central recommendation to create a CDR, with its design to be informed by the report of the Open Banking Review, which represents the detailed consideration of the CDR in the banking sector.

¹ For more information please see: https://www.pc.gov.au/inquiries/completed/data-access#report



Furthermore, the Government has also announced that the recommendations of the Open Banking Review, if adopted in full, would establish the fundamental aspects of a CDR regime for the entire economy, and that the Open Banking model will expand to become the basis of the architecture for the CDR more generally as it applies to energy, telecommunications, and other industry sectors.

As a result, the Open Banking Review considers that governance arrangements, the scope of data captured, the implementation expectation, and the education of consumers would all be established through the government's response to this Review and would not be open to significant adjustment between sectors.

For that reason, we consider that it is essential that the Government ensure the design of the Open Banking regime works for all sectors of the economy, and that emerging data models for access to energy take as their basis the CDR and the fundamental principles outlined by the Open Banking review. We look forward to working with stakeholders to understand how the CDR can be effectively implemented in the energy sector.

Principles of open access to data

We strongly support the principles of open access to data and the recommendations made by the Open Banking Review. Throughout submissions to the PC's review and other consultations, AGL has advocated for a number of clear principles as they relate to open access to data. Additionally, in 2017, AGL formalised new Data Policy Principles², that drive our focus and policy in this area. We consider as fundamental principles that:

- Customers should be provided easy access to their own consumption data.
- Customers should retain direct control over who is permitted access to their data, other than regulated entities for market settlement and other regulated and controlled purposes.
- The ability to use data to drive a competitive advantage will motivate data creation and product and service innovation, which is ultimately in the customers' interest.
- Any data access rule change should impose minimum obligations for data provision that include format standardization and data portability, but should not limit innovation or come at a cost to customers that does not realise sufficient benefits.

In examining the objectives of the CDR, we note that the Open Banking Review has adopted these principles, noting that that the CDR framework must fundamentally support the creation and maintenance of a system that:

a) Should be customer focussed

The outcome should be for the customer, be about the customer, and be seen from the customer's perspective. Not only should the outcomes promote a well-designed customer experience, but all participants should feel justifiably confident in the system and in control of their own information.

b) Should promote competition

The outcome should be done to increase competition for the products and services available to customers so that customers can make better choices. It should not unreasonably lock out new participants and should not place unreasonable costs on existing participants.

c) Should encourage innovation to create opportunities

² For more information on AGL's Data Policy Principles and customer data and transparency, please see AGL's sustainability report, available at: http://agl2017.reportonline.com.au/sustainabilityreport/customers/customer-experience



The outcome should provide a framework on which new ideas and business can emerge and grow, establishing a vibrant and creative data industry. It needs to be flexible, future oriented and responsive to change. As technology improves, the optimal short-term solution now may not be the best solution in the future if it is inflexible to change.

d) Should be efficient and fair

The outcome should be consistent with security and privacy in mind, so that it is sustainable and fair, without being more complex or costly than needed. Where regulation is required it should first seek to assist market forces, only seeking to replace them when there is no other suitable alternative.

We support these four principles, and consider that they should also be at the focus of any further consultation of discussions regard access to customer's energy data including in other sectors.

As a participant in an industry that will be required to apply the CDR in a way that links closely with other industries, we would advocate for a unified approach to open energy services data provisions that aligns closely with other industry sectors.

Open Banking recommendations

AGL is supportive of the recommendations of the Review, noting that there are some differences for the energy sector that will need to be considered in the development of an effective CDR framework and associated architecture. We provide a more detailed view for each of the areas under the Review as they apply to the energy sector below:

Regulatory framework

We support the recommendations regarding the regulatory framework that should apply to both the CDR and Open Banking, including the responsibilities of regulators and those within the system. In particular, we support a design that minimises duplication of existing legislation, consideration to the right hierarchy of regulations and standards, and the principle that legislation should only contain ideas and principles that are overarching.

We agree that in the context of the objectives of the CDR, Open Banking should have specific Rules that consider the characteristics of the banking sector as well as interoperability across the economy-wide data transfer system.

AGL firmly supports the Commission's recommendation to leave the determination of Standards and formats for the sharing of customer data to industries to develop and agree. The risk of regulating such Standards is that industries become locked into old technologies and it is much more challenging to update data sharing Standards and processes. Regulating Standards also offers insufficient scope to experiment with new technologies before making investment decisions.

Scope

While the scope of the Open Banking review expressly considers financial data, the principles relating to categories of data and identification of eligible participants should apply equally across other sectors. We agree with the finding that that both customer-provided data and transaction data should be provided to customers, although how these definitions are mapped across to other sectors may require some further investigation.

We further agree that value-added customer data and aggregated data sets should not be included in the scope of Open Banking for the reasons outlined in the Review. Similarly, product data, which is already provided in the energy sector under other reporting frameworks, should be available to customers.



Safeguards

Customer confidence is critical to the success of Open Banking. Customers need to trust that the right safeguards are put in place to ensure that an innovative data industry does not come at the cost of customers' rights to confidentiality. To that end, we support the safeguards that have been outlined to maintain confidence in the system, including expanding certain privacy and confidentiality principles and remedies beyond their current ambit, and clarifying liability.

We support the requirement that access to data should require informed, explicit customer consent, and that data should only be shared when the customer has given an explicit direction to the data holder to do so. Additionally, the direction to share data should be consistent with the existing authorisations on an account, and customers should be notified of the data they are sharing and be able to revoke access easily.

Technical aspects

The technical aspects of the data transfer mechanism are perhaps the most controversial as far as they might relate to other sectors that already utilise different communications and data protocols for communication between market participants. Nevertheless, we consider that the principles recommended by the Open Banking Review are applicable generally, and, that mechanisms to facilitate an economy-wide protocol, should be considered as a baseline to enable Rules and Standards to be established for other sectors.

With that principle in mind, we agree that customer data should be transferred via application programming interface (**API**), and that these APIs should be built in accordance with standards set by an independent body. We are strongly opposed to models that utilise a centralised data hub. In our view, centralised hubs are a highly intrusive design, with associated privacy concerns of having all data available to a single party and within a single location. Central data hubs require robust security protocols, given the sheer volume of data and potential access seekers, and have major establishment and compliance costs with a high likelihood of issues relating to replication of existing solutions and participant systems. Furthermore, centralised hubs reduce incentives to create new data.

Lastly, we agree with the recommendation that standards should not mandate specific technology and should not intend to restrict innovation for data transfer. The Standards should enable basic functionality and security for Open Banking, but they should also be useful for other sectors.

Implementation issues

Lastly, implementation issues that are considered by the Open Banking regime suggest that a period of approximately 12 months should be allowed from a final Government decision on Open Banking for implementation, and that the ACCC should be empowered to adjust the Commencement Date if necessary. As a participant not directly affected by the Open banking requirements, we consider that implementation into other sectors should also be considered as early as possible, to allow participants in other areas sufficient notice of the evolution of the CDR and the development of infrastructure to provide Open access to data. Primarily, we note that the timing of the Open Banking regime is commensurate with other regimes looking at open access to energy data. With this in mind, we consider that any programs that are looking at access to data should leverage the Open Banking implementation process as much as possible to receive similar outcomes for the energy sector.

Jurisdictional and economy-wide alignment

A number of competing reviews are currently occurring in the energy sector with similar objectives of facilitating customer access to data.

The Victorian Department of Environment, Land, Water and Planning (**DELWP**) is currently investigating the potential to create a central, digital hub for the storage and access of electricity consumption data. The



consumer data hub would give consumers, and their authorised third parties, access to recent and historical data on consumption, voltage, tariff and other electricity data.

Energy Consumers Australia (**ECA**) has been working on a data portability project to help facilitate consumer access to their own electricity data.³ ECA released a discussion paper, which proposes an industry led process for facilitating access to electricity data that seeks to maximise the associated benefits for consumers.

The Queensland Department of Energy and Water Supply (**DEWS**) has developed an open data strategy⁴, based on the Queensland Government's open data initiative, detailing their data assessment processes and identifying data planned for release and the release schedule. The strategy reinforces a commitment to make data available in a variety of standard formats and through a number of applications.

Finally, the COAG Energy Council has engaged HoustonKemp Economists to examine and make recommendations for streamlining the process, and for facilitating timely access to consumers consumption data by authorised third party service providers.⁵

In our view, and based on the Government's representations that the CDR as it relates to Open Banking will become the model for the energy industry, we consider that the COAG Energy Council's efforts to streamline third-party access to data should be redirected under the evolved landscape of the CDR and the direction of the Open Banking Review.

Similarly, State-based approaches are likely to provide no benefit in light of an impending national framework that will provide more expansive solutions and more significant economy-wide national benefits.

The multiple reviews that are currently occurring have competing objectives. While some are primarily aimed at driving innovation in emerging technologies, others have more simple aims of streamlining the provision of customer data to third parties. In our view, the objectives of these reviews will need to be considered and realised at the lowest overall cost by aligning with a more future proof access to data architecture as proposed under the open banking review.

We consider that any divergence from the Open Banking Review would likely lead to significant expenditure of costs and potentially move in a direction that is not compatible with the broader objective of digitisation of services and transformation.

Should you have any questions in relation to this submission, please contact Aleks Smits, Manager Policy & Research on 03 8633 7146 or myself on 03 8633 6836.

Yours sincerely,

Stephanie Bashir Senior Director Public Policy

⁴ For more information see: https://www.dnrm.qld.gov.au/__data/assets/pdf_file/0017/224243/open-data-strategy-2014-18-dews.pdf

³ For more information see: http://energyconsumersaustralia.com.au/publication/electricity-meter-data-portability-discussion-paper/

⁵ For more information see: http://coagenergycouncil.gov.au/publications/call-submissions-facilitating-access-consumer-energy-data