

**Dickson, Tom**

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**From:** Douglas, Justin  
**Sent:** Tuesday, 19 October 2010 4:44 PM  
**To:** Dickson, Tom; Watson, Genevieve  
**Subject:** FW: MEASURE LIST (Tsy) - Sustainable and competitive banking (2).docx  
[SEC=UNCLASSIFIED]

**Attachments:** MEASURE LIST (Tsy) - Sustainable and competitive banking (2).docx

**Categories:**

**Security Classification:**

UNCLASSIFIED

Version that John took to meeting with Treasurer

**From:** Watson, Genevieve  
**Sent:** Tuesday, 19 October 2010 4:38 PM  
**To:** Douglas, Justin  
**Subject:** MEASURE LIST (Tsy) - Sustainable and competitive banking (2).docx [SEC=UNCLASSIFIED]

## Competitive and sustainable banking

### Do

- Exit fees (flag competition issue for smaller lenders reliant on securitisation)
- One-page term sheet for mortgages and standardise definitions
- Price signalling
- Change ADI to ABI (Note: will require consultation with states.)
- FCS: Announce continuation. Flag a discussion paper on the cap. Potentially announce grandfathering.
- RMBS tranche 3: \$6 billion instead of \$8bn (signal that government support is temporary).

Sub-paragraph  
22 (1)(a)(ii) (not relevant)

- Launch financial literacy website

### Examine

- Covered bonds
  - Examine impact on RMBS
  - Able to meet funding and competition objectives with a single model
- Corporate bonds (retail issuance + education)
- Securitisation market - RMBS bullet structures

### Delete

- Tax measures (IWT bring forward, and extension of 50 per cent discount on interest income).
- Liquidity – link to RMBS market (preferential treatment of some securitisation)