### **Background to the Inquiry**

The financial system is essential to the well-being of all Australians.

The system is undergoing change under the pressure of new market and customer needs, new technologies and global competitive forces. The last comprehensive review of the system was undertaken by the Australian Financial System Inquiry (the Campbell Committee), which presented its report in 1981. Decisions taken in the following years set in train substantial reforms of the regulatory framework generally described as 'financial deregulation'.

The Treasurer, the Hon. Peter Costello MP, established the present Financial System Inquiry in June 1996 with the following mission:

The Inquiry is charged with providing a stocktake of the results arising from the financial deregulation of the Australian financial system since the early 1980s. The forces driving further change will be analysed, in particular, technological development. Recommendations will be made on the nature of the regulatory arrangements that will best ensure an efficient, responsive, competitive and flexible financial system to underpin stronger economic performance, consistent with financial stability, prudence, integrity and fairness.

The members of the Inquiry are:

Mr Stan Wallis (Chairman) Mr Bill Beerworth Professor Jeffrey Carmichael Professor Ian Harper Mrs Linda Nicholls.

The Secretary is Mr Greg Smith.

The full Terms of Reference are reproduced in Appendix A.

The Inquiry is required to provide a final report to the Treasurer by the end of March 1997.

## **Approach of the Committee**

The Committee has adopted several lines of inquiry in its approach to the Terms of Reference. Shortly after its establishment, the Inquiry invited submissions from the public. A total of 268 submissions were received. Analysis of these submissions by the Inquiry is continuing and they have provided valuable input for this paper.

The Inquiry has also held discussions with a number of financial system participants, both in Australia and overseas. Insights from a range of these discussions are included throughout this document.

This Discussion Paper has been prepared from the above sources with the assistance of the Inquiry Secretariat.

### The Purpose of the Discussion Paper

The purpose of the Discussion Paper is to set out the main issues which have been identified by the Inquiry, as a basis for:

- facilitating further discussions where required with those who have made submissions to the Inquiry (or others)—this will include open meetings in the five mainland capitals in early to mid-December; and
- > an invitation to those who may wish to provide a further submission further submissions must be received by the Inquiry Secretariat no later than 5 pm on Monday, 13 January 1997.

The Discussion Paper does not cover all of the issues raised by the Inquiry's Terms of Reference. It is mainly directed at Paragraph 3 — that is, the task of making recommendations on 'the regulatory arrangements and other matters affecting the operation of the financial system'.

Included within this task is a review of certain Commonwealth legislation affecting the financial sector under the requirements of the Competition Principles Agreement (see Appendix B).

The paper does not provide any substantive review of 'financial deregulation' (Terms of Reference Paragraph 1) and provides only preliminary observations on 'the factors likely to drive further change' (Paragraph 2). Substantive findings on each of these matters will be presented in the Final Report.

The work of the Inquiry to date has benefited greatly from submissions the Inquiry has received and from the help and goodwill offered by a great many individuals and organisations. The Inquiry wishes to record its gratitude for this positive and timely assistance.

The Inquiry has not sought to present its own views on the issues raised in the Discussion Paper. The Inquiry's recommendations will be included only in the Final Report.

# **Table of Contents**

		Page No.
Foreword	BACKGROUND TO THE INQUIRY	III
Approach	of the Committee	iv
The Purpo	se of the Discussion Paper	iv
Overview	Overview	xv
Chapter 1:	Scope of the Inquiry	
Terms of R	Reference	1
Defining th	ne Australian Financial System	1
Functions	of the Financial System	3
Structure o	of the Discussion Paper	5
Exclusions	Under the Terms of Reference	6
Chapter 2:	The Australian Financial System	
Introduction	on	7
Fifty Years	in a 'Nutshell' — the Evolution of Australia's	
•	System	8
Financial I	ntermediaries	11
Financial N	Markets	37
Chapter 3:	Factors Driving Further Change	
Introduction	on	45
Factors Dr	iving Change	47
	plications	
Policy Cha	llenges	87
Chapter 4:	Approaches to Financial Regulation	
Introduction	nn	91

#### Financial System Inquiry

The Objectives of Regulation	92
Special Features of the Financial System	95
Financial System Regulation	98
Principles for the Assessment of Regulation	103

Chapter 5:	Regulation of Financial Markets	
Introduction	on	107
Market Into	egrity Regulation	108
Developme	ent of Financial Markets	124
Small and	Medium Sized Enterprises	142
Chapter 6:	Mergers and Acquisitions	
Introduction	on	151
Arrangeme	ents for Merger Regulation	154
The 'Six Pil	llars' Policy	161
Influences	on the Assessment of Mergers	164
Foreign Inv	vestment and Acquisitions	181
Chapter 7:	Prudential Regulation	
Introduction	on	187
The Structu	are of Prudential Regulation	188
The Centra	l Bank and Prudential Regulation	207
	Conglomerates	
The Owner	rship of Regulated Entities	224
	on in Payments and Settlement Systems	
	e Cost of Regulation	
Chapter 8:	Consumer Protection	
Introduction	on	251
Commonw	vealth Arrangements for Consumer Protection	253
State and T	Cerritory Consumer Protection Laws	269
Privacy		274
Protection	of Depositors	279
Communit	y Service Obligations	287
Protecting	Consumers in a Global Marketplace	292
Chapter 9:	Other Influences on Competitiveness	
Introductio	on	297

#### Financial System Inquiry

Regulation and Technology	298
Taxation	304
Australia as a Regional Financial Centre	322

Chapter 10:	Regulatory Co-ordination				
Appendix A:	Terms of Reference				
Mission		347			
Specifics		347			
Appendix B:	Regulation Review				
Introduction	n	351			
Background	1	351			
Methodolog	gy of the Review	354			
Regulations	Subject to Review	354			
Appendix C:	Existing Regulatory Arrangements in Australia				
Introduction	n	357			
Reserve Ban	nk of Australia	360			
Australian I	Financial Institutions Commission	363			
Insurance a	nd Superannuation Commission	366			
Australian S	Securities Commission	369			
The Co-Reg	ulatory Agencies	372			
Australian (	Competition and Consumer Commission	375			
The Council	l of Financial Supervisors	378			
Consumer F	Protection Arrangements in Australia	379			
Appendix D:	Overseas Regulatory Frameworks				
Licensing of	f Financial Institutions	385			
Prudential I	Regulation of Financial Institutions	387			
Financial M	arkets Regulation	392			
Consumer F	Protection	393			
Co-ordinati	on Across Financial Regulators	395			
Recovery of	Costs of Financial Regulation	396			
Annendiy F:	SURMISSIONS TO THE INQUIRV	397			

#### Financial System Inquiry

Acronyms and Abbreviatiations	.405
References	.409

## **List of Figures**

Page No
---------

Figure 2.1	Assets of Banks, Non-Bank Financial Institutions and Managed Funds as a Proportion of Total Assets of Financial Institutions
Figure 2.2	Assets of the Australian Financial System as a Percentage of GDP, and Banking and Insurance Sector Contribution to GDP, 1984-199513
Figure 2.3	Finance and Insurance Sector Employment14
Figure 2.4	Major Banks' Assets as a Proportion of Total Bank Assets16
Figure 2.5	Electronic Payment Methods21
Figure 2.6	Market Shares for New Housing Finance24
Figure 2.7	Market Shares for New Fixed Loan Commitments25
Figure 2.8	Market Shares for New Revolving Credit Commitments25
Figure 2.9	Deposits Held by Banks and NBFIs as a Percentage of Total Household Assets27
Figure 2.10	Managed Funds as a Percentage of Total Financial System Assets
Figure 2.11	Household Assets by Category (percentage of total)33
Figure 2.12	Number of Authorised Representatives of Securities Dealers and Investment Advisers
Figure 2.13	Turnover and Market Capitalisation on the ASX39
Figure 2.14	Market Capitalisation of Selected Stock Exchanges 199540
Figure 2.15	Sydney Futures Exchange Annual Trading Volumes42
Figure 2.16	1994 Annual Turnover in Derivatives and Underlying Physical Markets as a Multiple of GDP43

Figure 3.1:	Schematic Representation of Approach47						
Figure 3.2	Total International Financing 1978-199549						
Figure 3.3	Foreign Investment in Australia and Australian Investment Abroad						
Figure 3.4	Private Sector Borrowing in the International Securities  Markets — International Securities as a Proportion of  Total Securities Outstanding: End 199551						
Figure 3.5	Estimated Daily Global Foreign Exchange Turnover 1989-1998 (projection)52						
Figure 3.6	Costs of Processing, Storing and Transmitting Information55						
Figure 3.7	Number of Australian Internet Users57						
Figure 3.8	Flows of Australian Household Savings63						
Figure 3.9:	US Household Savings (Total Financial Assets of US Individuals)						
Figure 3.10	Average Daily Turnover in Bank Bills69						
Figure 3.11	Average Daily Turnover in Government Securities69						
Figure 3.12	Average Daily Turnover on Australian Equities Markets70						
Figure 3.13	Percentage of Banks Rating Channel as Highly Important Over the Next Decade81						
Figure 3.14	Indicative Costs of Transactions Through Different Channels .83						
Figure 3.15	Global Value of Traditional and Electronic Purchases and Per Cent of Total, 1994-2006 (projected)84						
Figure 6.1	Processes for Assessing a Bank and/or Insurance Merger Proposal155						
Figure 7.1	Overview of Prudential Regulatory Arrangements189						
Figure 7.2	Traditional versus Online Delivery Systems240						
Figure 8.1	Existing Institutional Regulatory Model264						
Figure 8.2	Dual Regulatory Model265						
Figure 8.3	Co-Regulatory Model267						

Figure 8.4	Single Regulatory Model						
Figure 9.1	Financial Taxes as a Proportion of Total Tax Revenue31						
Figure 9.2	Westpac's Ready Reckoner Guide to FID315						
Figure 10.1	Options for Regulatory Co-ordination343						
Figure C.1	Per cent of Total Assets or Funds Under Management, March 1996359						

## **List of Tables**

	Page I	No.
Table 2.1:	Number of Bank Branches and Agencies in Australia1	17
Table 2.2:	Number and Assets of NBFIs in 1996	18
Table 2.3:	Number and Value of Different Payment Mechanisms1	19
Table 2.4:	EFTPOS Terminals and Transactions in Australia	20
Table 2.5:	Payments Exchanged by Instrument2	23
Table 2.6:	Percentage Share of Deposits: June 1981 a	and 26
Table 2.7:	Superannuation Assets by Manner of Investme	
Table 2.8:	New Annual Premiums Paid to Life Companies, Product	-
Table 2.9:	Selected General Insurance Premium Trends	35
Table 2.10:	Average Daily Turnover in Australian OTC and On-Exchar Markets	_
Table 3.1:	Three Waves of Development in Multimedia Services	31
Table 3.2:	United States Personal Financial Services Market (1995)7	73

Table 3.3	Assets Industry Type	of e — 1994	Financial -95	J	omerates	by 75
Table 3.4:	Branch Rest	ructuring	of Deposit-T	aking Institut	ions	82
Table 3.5:	Global 1994-2006	Value	of		Purch	,
Table 5.1:	Australian W	holesale	Markets: Dis	closure Reg	ulation	.110
Table 5.2:	Australian W	holesale	Markets: Co	nduct Regula	ation	.111
Table 5.3:	Participants i	n a Typic	al Securitisa	tion Process		.126
Table 5.4:	Investment September 1			agement	Industry	at .131
Table 5.5:	Costs of Cap	ital Raisii	ng (by size o	f firm)		.147
Table 6.1:	Some Chang	jes in Cor	npetitive Co	nditions: 198	0-1996	.166
Table 9.1:	Regional Vol	umes in (	Currency Ma	rkets		.327
Table B.1:	_		=		the Compe	
Table C.1:	Regulation o	f the Fina	ncial Systen	າ		.358
Table C.2:	Overview of	Consume	r Protection	Regulation in	n Australia	.379